



JARO GROUP
Campus Recruitment - 2020 Passing Out Batch

ONLY FOR UNPLACED STUDENTS

Company	JARO GROUP		
Batch	2020 Passing Out Batch		
Joining	Jan 2020		
Date of Campus	Will Be Informed Later		
Reporting Time	Will Be Informed Later		
Venue	Will Be Informed Later		
Job Title	Profile 1 : Trainee- Career Development Profile 2 : Trainee Career Development Executive		
Eligible Degrees	Profile 1 : B.Tech / BCA / B.Sc / MCA / M.SC / M.TECH / MBA Profile 2 : B.COM/BBA/ M.COM		
Eligible Branches	All		
Eligibility Criteria	10 th	-	No % Criteria
	12 th	-	No % Criteria
	Graduation	-	No % Criteria
	Post-Graduation	-	No % Criteria
Location	Pan India		
Compensation (CTC)	Profile 1 : 12.02 LPA Profile 2 : 7.50 LPA		
Roles & Responsibilities	Profile 1 : <ul style="list-style-type: none"> Identify opportunities through Web interaction, Telecalling, marketing events & advertisements. Validate and manage the leads generated through above mentioned activities. Record and maintain the quality of leads and ensure progression of leads from identification to closure. Maintain a quality pipeline by targeting the right set of audience and weekly closure by continuous follow-up. Provide counselling to students and help them choosing the right learning module. Willing to travel within city limits & convince the customers (i.e. parents) to purchase Toppscholars learning app to improve their children's quality of education and academic result. Ensure end-to-end delivery and sustain the given targets. 		

	Profile 2 : <ul style="list-style-type: none"> • Lead generation through cold calling & scheduling an appointment with the prospective leads • Meeting & counselling the prospects - that are mostly working executives & corporate professionals from various industries. • Achieving enrolment targets (End to End Sales)
How to Apply?	All interested and Eligible students need to apply on the link below latest by 22nd December 2019, 10 PM <u>CLICK HERE</u>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group